

Message Text

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FM AMEMBASSY NDJAMENA

TO SECSTATE WASHDC PRIORITY 689

C O N F I D E N T I A L NDJAMENA 3179

E O 11652: GDS

TAGS: MASS, PFOR, US/CD

SUBJ: GOC REQUESTS USG ASSISTANCE AMELIORATE DELIVERY AND
FINANCE TERMS FROM US MILITARY SUPPLIERS AND, ONCE AGAIN,
USG PILOT TRAINING

REFQM NDJAMENA 3171

1. MINISTER FOREIGN AFFAIRS KAMOUGUE REQUESTED MEETING WITH
AMBASSADOR DECEMBER 17. KAMOUGUE BEGAN BY SAYING HE ACTING
ON EXPLICIT INSTRUCTIONS PRESIDENT MALLOUM, WHO EARNESTLY HOPED
AMBASSADOR AND USG WOULD BE AS FORTHCOMING AS POSSIBLE.

2. MINISTER ROASNGAR RETURNED CHAD DEC 16 FOLLOWING MEETINGS
WITH US COMMERCIAL SUPPLIERS OF MILITARY EQUIPMENT IN US.
GOC, SAID KAMOUGUE HAD RECEIVED THREE PROPOSITIONS AND WAS
INTERESTED IN THEM, AS FOLLOWS: (A) 500 MILLION CFA FRANCW
WORTH OF UNSPECIFIED FIGHTERS FROM RLUMMAN, WHICH OFFERRED
TERMS OF 20 PERCENT DOWN AND REMAINDER UPON DELIVERY WHICH WOULD
BE FROM THREE TO TWELVE MONTHS. (B) 800 MILLION CFA FRANCS
CONTRACT FOR HELICOPTERS WITH SIKORSKY, 20 PERCENT DOWN,
REMAINDER ON DELIVERY WHICH WOULD BE FROM ONE TO THREE MONTHS.
(C) CADILLAC PROPOSAL FOR ARMORED CARS TOTALING 594 MILLION
CFA FRANCS WAS FOR 20 PERCENT DOWN, 40 PERCENT ON DELIVERY,
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AND REMAINING 40 PERCENT TO BE NEGOTIATED, WITH DELIVERY TIME

UNSPECIFIED.

3. PRESIDENT MALLOUM, KAMOUGUE SAID, HAD REQUESTED USG USE ITS GOOD OFFICES TO SEE IF COMPANIES COULD AGREE TO DELIVERY TIMES OF TWO MONTHS FOR FIGHTERS (GRUMMAN), TWO MONTHS FOR HELICOPTERS (SIKORSKY), AND THREE MONTHS FOR ARMORED CARS (CADILLAC). PRESIDENT ALSO REQUESTED GOOD OFFICES OF USG TO SEE WHETHER GRUMMAN AND SIKORSKY COULD NOT AGREE TO SAME FINANCIAL TERMS AS OFFERED BY CADILLAC. KAMOUGUE COMMENTED THAT THESE TERMS STIFF, BUT THAT GOC HAD DECIDED TO "TIGHTEN ITS BELT TO UTMOST" IN ORDER TO MEET THEM.

4. FINALLY, FOREIGN MINISTER SAID, PRESIDENT HAD ASKED HIM TO RENEW REQUEST FOR US MILITARY TRAINING OF TWO CHADIAN MILITARY PILOTS AND TWO NAVIGATORS FOR FIGHTERS AND FOR EIGHT CHADIAN PILOTS FOR HELICOPTERS. IN RESPONSE TO QUESTION, KAMOUGUE SAID GOC HAD EXPLORED POSSIBILITY TRAINING WITH SPPLIERS, AND WITH EXCEPTION CADILLAC WHICH OFFERED SEND DRIVERS AND MECHANICS FOR TWO WEEKS TO CHAD, HAD BEEN REFERRED TO INDEPENDENT TRAINING SCHOOLS. KAMOUGUE SAID HAD FURTHER EXPLORED PILOT TRAINING WITH A COMPANY CALLED BURNSIDE OF FLORIDA BUT THAT COURSES WERE TOO LONG FOR CHAD'S NEEDS. COMMENT: GOC HAD PREVIOUSLY BEEN TOLD CLEARLY, OF COURSE, BOTH IN WASHINGTON AND NDJAMENA THAT USG COULD NOT EXTEND PILOT TRAINING.

5. KAMOUGUE STATED THAT AMBASSADOR ALINGUE WOULD BE PRE-SENTING SAME REQUESTS TO DEPARTMENT IN NEXT ONE OR TWO DAYS. AMBASSADOR LITTLE REPLIED THAT HE WOULD BE PLEASED TO TRANSMIT THE MINISTER'S PRESENTATION PROMPTLY.LITTLE

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